



EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
 NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCECCPS
 MAINTENANCE EQUIPMENT BID #ESC NJ 18/19-35
 BID TERM: 1/23/2019 - 1/22/2021 **extended to 1/22/2022** **extended to 1/22/2023** (with extensions as permitted by NJ law)

Awarded Vendor	Sales/Service Type	Company Name	Contact Name	Telephone	Counties Served
ATRA Janitorial Supply Co., Inc.	Contract Holder	ATRA Janitorial Supply Co., Inc.	Jason Crisafulli	973-248-3480	ALL
ATRA Janitorial Supply Co., Inc.	Dealer Sales/ICE Line only	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
ATRA Janitorial Supply Co., Inc.	Dealer Sales/ICE Line only	General Chemical & Supply, Inc.	David McDonough	856-778-5550	ALL
ATRA Janitorial Supply Co., Inc.	Dealer Sales/ICE Line only	Penn Jersey Paper Company	Lori Zeamon	215-992-5252	ALL
Bio-Shine, Inc.	Direct Sales	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
Bio-Shine, Inc.	Dealer Sales	General Chemical & Supply, Inc.	David McDonough	856-778-5550	ALL
Bio-Shine, Inc.	Dealer Sales	Penn Jersey Paper Company	Lori Zeamon	215-992-5252	ALL
Hillyard, Inc./dba Hillyard Delaware Valley	Contract Holder	Hillyard, Inc./dba Hillyard Delaware Valley	Dan Crawford	888-994-7272	South Jersey and Central Jersey except Union
Hillyard, Inc./dba Hillyard Delaware Valley	Dealer Sales	Capital Supply Company	Sandra Guzman	212-307-6600	North Jersey, Union
Karcher North America	Contract Holder	Karcher North America	Ruby Cayler	800-444-7654	ALL
Karcher North America	Dealer Sales	American Paper & Supply Company	Jonathan Shapiro	201-939-4200	ALL
Karcher North America	Dealer Sales	ATRA Janitorial Supply Co., Inc.	Jason Crisafulli	973-248-3480	ALL
Karcher North America	Dealer Sales	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
Karcher North America	Dealer Sales	General Chemical & Supply, Inc.	David McDonough	856-778-5550	ALL
Karcher North America	Dealer Sales	Hillyard, Inc./dba Hillyard Delaware Valley	Dan Crawford	888-994-7272	ALL
Karcher North America	Dealer Sales	Scoles Floorshine Industries	Jon Scoles	732-681-4545	ALL
Karcher North America	Dealer Sales	South Jersey Paper	Deborah Weir	800- 232-6927	ALL
Karcher North America	Dealer Sales	SupplyWorks	Terry Chant	609-226-4700	ALL



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Awarded Vendor	Sales/Service Type	Company Name	Contact Name	Telephone	Counties Served
NaceCare Solutions	Contract Holder	NaceCare Solutions	Kate Sutherland	800-387-3210 Ext. 244	ALL
NaceCare Solutions	Dealer Sales	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
NaceCare Solutions	Dealer Sales	Northeast Janitorial Supply, Inc.	Jenifer Cestaro/Jay Kliphouse	973-835-9515	ALL
NaceCare Solutions	Dealer Sales	Pina M Inc DBA pina solutions	Maria Coria	732-833-6259	ALL
NaceCare Solutions	Dealer Sales	Simplify Chemical Solutions Inc.	Tom Hawxhurst	732-740-2539	ALL
NaceCare Solutions	Dealer Sales	WB Mason Co. Inc.	Anthony Werner	888-926-2766	ALL
Nilfisk, Inc.	Contract Holder	Nilfisk, Inc.	Tina Barthel	888-742-8470	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	American Paper & Supply Company	Jonathan Shapiro	201-939-4200	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	ATRA Janitorial Supply Co., Inc.	Jason Crisafulli	973-248-3480	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	E.A. Morse & Co., Inc.	Jennifer Morse	845-346-4700	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	General Chemical & Supply, Inc.	David McDonough	856-778-5550	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	Imperial Bag & Paper Co., LLC	Ray Herzog	201-437-7440	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	John A. Earl, Inc.	John B. Earl	201-342-2453	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	Northeast Janitorial Supply, Inc.	Jenifer Cestaro/Jay Kliphouse	973-835-9515	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	Spruce Industries, Inc.	Daniel Josephs	732-388-9091	ALL
Nilfisk, Inc.	Dealer Sales/All Lines	SupplyWorks	Terry Chant	609-226-4700	ALL
Nilfisk, Inc.	Dealer Sales/Clarke & Viper Lines Only	RMAC Supplies, Inc.	Leiby Weiss	201-833-7622	ALL
Nilfisk, Inc.	Dealer Sales/Advance & Viper Lines Only	Scrubber Doctor	Les Goldberg	732-869-2535	ALL



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Northeast Janitorial Supply, Inc.	Direct Sales	Northeast Janitorial Supply, Inc.	Jenifer Cestaro/Jay Kliphouse	973-835-9515	ALL
Scoles Floorshine Industries	Direct Sales	Scoles Floorshine Industries	Jon Scoles	732-681-4545	ALL
South Jersey Paper	Direct Sales	South Jersey Paper	Deborah Weir	800- 232-6927	South Jersey, Mercer, Ocean and Somerset
SupplyWorks/The Home Depot Pro	Direct Sales	SupplyWorks	Terry Chant	609-226-4700	ALL
Tennant Sales and Service Company	Contract Holder	Tennant Sales and Service Company	Bruce Wild	848-250-5369	ALL
Tennant Sales and Service Company	Dealer Sales	American Paper & Supply Company	Jonathan Shapiro	201-939-4200	ALL
Tennant Sales and Service Company	Dealer Sales	Bio-Shine, Inc.	Glenn Rothstein	732-251-9506	ALL
Tennant Sales and Service Company	Dealer Sales	Hillyard, Inc./dba Hillyard Delaware Valley	Dan Crawford	888-994-7272	ALL
Tennant Sales and Service Company	Dealer Sales	Imperial Bag & Paper Co., LLC	Ray Herzog	201-437-7440	ALL
Tennant Sales and Service Company	Dealer Sales	Spruce Industries, Inc.	Daniel Josephs	732-388-9091	ALL
Tennant Sales and Service Company	Dealer Sales	SupplyWorks	Terry Chant	609-226-4700	ALL

NORTH JERSEY COUNTIES		CENTRAL JERSEY COUNTIES		SOUTH JERSEY COUNTIES	
BERGEN	PASSAIC	HUNTERDON	MONMOUTH	ATLANTIC	CUMBERLAND
ESSEX	SUSSEX	MERCER	SOMERSET	BURLINGTON	GLOUCESTER
HUDSON	WARREN	MIDDLESEX	UNION	CAMDEN	OCEAN
MORRIS				CAPE MAY	SALEM